

# **REQUEST FOR FORMAL WRITTEN PRICE QUOTATION - GOODS**

Requirements between R 30,000 (incl VAT) and R 300,000 (incl VAT)

**QUOTATION NUMBER:** DCG0017833

**QUOTATION TITLE:** APPOINT A SERVICE PROVIDER TO MARKET THE DRAKENSTEIN REGION AS A TOURIST DESTINATION ON EXISTING AND NEW DIGITAL MARKETING PLATFORMS

CLOSING DATE AND TIME: 27 MARCH 2024 AT 10:00.

NAME OF BIDDER	
TOTAL BID PRICE (INCL VAT)	

#### **ISSUED BY:**

Department: Financial Services
Supply Chain Management Division
Civic Centre, 2<sup>nd</sup> floor
PAARL

## **CONTACT FOR TECHNICAL ENQUIRIES:**

Cheryl Phillips Corporate Services 021 – 807 4737

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PART A: REQUIREMENTS IN TERMS OF REGULATORY FRAMEWORK	

# **DETAILS OF BIDDER (THE FOLLOWING PARTICULARS MUST BE FURNISHED)**

Name of firm / entity / ente	erprise		
Trading as (if different from above)			
Drakenstein supplier database registration number			
Postal address of enterprise		Line 1 :  Line 2:  Town/city	
Physical address of enterp	rise	Line 1 : Line 2: Town/city	
B-BBEE Status level verification certificate  [Tick applicable box]	Yes No	B-BBEE Status Level Sworn  Affidavit [Tick applicable  box]	Yes No
Are you the Accredited Representative in South Africa for the goods/services/works offered?	Yes No [If yes, enclose proof]	Are you a foreign based supplier for the goods/ services/ works offered?	Yes No [If yes, answer part B:3]
Contact details of the personal being duly authorised to d		Name:  Telephone:  Cellular telephone:  E-mail address:	
Contact details of the senior manager responsible for overseeing contract performance:		Name:  Telephone:  Cellular telephone:  E-mail address:	Fax:

Company income tax number	
Tax Compliance Status System PIN issued by SARS	
CSD registration number	
VAT registration number	
Company registration number	
Banking details	Name of account holder:  Name of bank:  Account number:  Branch code:

## **TERMS AND CONDITIONS FOR BIDDING**

1.	BID SUBMISSION		
1.1.	Bids must be delivered by the stipulated time to the correct address. Late bids will not be accepted for consideration.		
1.2.	2. All bids must be submitted on the official forms provided – (not be re-typed) or online.		
1.3.	3. The bid is subject to the Preferential Procurement Policy Framework Act and the Preferential Procurement Regulations, 2022, the General Conditions of Contract (GCC), Council's Preferential Procurement Policy and, if applicable, any other special conditions of contract.		
2.	TAX COMPLIANCE REQUIREMENTS		
2.1 2.2	Bidders must ensure compliance with their tax obligations.  Bidders are required to submit their unique person identification number (PIN), issued by SARS to enable the organ of state to view the taxpayer's profile and tax status. No contract will be awarded to any bidder that is not deemed tax compliant at the date of award		
2.3	Application for the tax compliance status (TCS) certificate or pin may also be made via E-filing. In order to use this provision, taxpayers will need to register with SARS as E-filers through the website: <a href="https://www.sars.gov.za">www.sars.gov.za</a> .		
2.4	4 Foreign suppliers must complete the pre-award questionnaire in Part B:3.		
2.5	.5 Bidders may also submit a printed TCS certificate together with the bid.		
2.6	2.6 In bids where consortia/joint ventures/sub-contractors are involved, each party must submit a separate TCS certificate/pin/CSD number.		
2.7	Where no TCS is available but the bidder is registered on the Central Supplier Database (CSD), a CSD number must be provided.		
3.	TAX COMPLIANCE REQUIREMENTS		
3.1.	Is the entity a resident of the Republic of South Africa (RSA)?  YES  NO		
3.2	Does the entity have a branch in the RSA?		
3.3	Does the entity have a permanent establishment in the RSA?  YES  NO		
3.4	Does the entity have any source of income in the RSA?		
3.5	Is the entity liable in the RSA for any form of taxation?  YES  NO		
If th	e answer is "NO" to all of the above, then is not a requirement to register for a tax compliance status		

NB: Failure to provide any of the above particulars may render the bid invalid. No bids will be considered from persons in service of the state.

system pin code from the South African Revenue Service (SARS) and if not register as per 2.3 above.

Signature of bidder:
Capacity under which this bid is signed:
Date:



#### YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF DRAKENSTEIN MUNICIPALITY

Quotation number: DCG0017833

**Quotation title**: To appoint a service provider to market the Drakenstein region as a tourist destination on existing and new digital marketing platforms.

Closing date and time for bid submissions: 27 March 2024 AT 10:00.

Bid documents can be obtained from the Supply Chain Management Unit, Civic Centre, 2<sup>nd</sup> floor, Berg River Boulevard, Paarl during office hours between 14:00 and 16:00. A non-refundable fee of R25.00 (VAT Inclusive) is payable to Drakenstein Municipality. Alternatively, the bid documents can be downloaded from our website at www.drakenstein.gov.za by following the Supply Chain Management link.

Enquiries can be directed as follows:

Type of enquiry	Contact person	Tel no	Email address
Bidding procedures and	Nazley Lategan	(021) 807 6246	nazley@drakenstein.gov.za
documents			
Technical enquiries	Cheryl Pillips	(021) 807 4737	Cheryl.phillips@drakenstein.gov.za

Functionality is applicable to this bid. Bidders are required to attain a minimum score of 80% for functionality in order to be further evaluated in terms of the preference points system.

Bids may only be submitted on the bid documentation provided by the municipality and must remain valid for a minimum of 60 days after bid closing.

Bids must be submitted in a sealed envelope. The quotation number and quotation title must appear on the outside of the envelope. Bidders that fail to adhere to this requirement, will be disqualified at the bid opening.

Bids must be deposited in the **BOX NO 2**, located at the entrance of the Municipal Offices of Drakenstein Municipality, Civic Centre, Ground floor, Berg River Boulevard, Paarl, by no later than the date and time as specified above. This quotation box is open from Mondays to Thursdays between 08:00 and 16:45 and on Fridays between 08:00 and 15:30. Telegraphic, telephonic, telex, facsimile, e-mail and late bids will not be accepted.

Bids will be opened in public in the Corporate Boardroom at the Small committee room, 1<sup>st</sup> floor, Berg River Boulevard, Paarl at 10:15. The lowest, only or any bid shall not necessarily be accepted and the municipality reserves the right to accept any part of the bid or to withdraw the invitation to bid.

This bid shall be evaluated on the 80/20 preference points system as prescribed by the Preferential Procurement Regulations, 2022 and Council's Preferential Procurement Policy.

Prospective bidders must familiarise themselves with the content of Drakenstein Municipality's Supply Chain Management Policy and must be registered on the municipality's supplier database if they wish to conduct business with the municipality. The General Conditions of Contract is applicable.

The tax status requirements as per MBD 1 (Part B) must be complied with. No contract will be awarded to any bidder that is not deemed tax compliant at the date of award.

DR JH LEIBBRANDT

<u>CITY MANAGER</u>

#### MBD 4

#### **DECLARATION OF INTEREST**

- 1. No bid will be accepted from persons in the service of the state<sup>1</sup>.
- 2. Any person, having a kinship with persons in the service of the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid. In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons connected with or related to persons in service of the state, it is required that the bidder or their authorised representative declare their position in relation to the evaluating/adjudicating authority.

3	In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.
	3.1 Full Name of bidder or his or her representative:
	3.2 Identity Number:
	3.3 Position occupied in the Company (director, trustee, shareholder²):
	3.4 Company Registration Number:
	3.5 Tax Reference Number:
	3.6 VAT Registration Number:
	3.7 The names of all directors / trustees / shareholders members, their individual identity numbers and state employee numbers must be indicated in paragraph 4 below.
	3.8 Are you presently in the service of the state? YES / NO
	3.8.1 If yes, furnish particulars
'MSCM R (a)	egulations: "in the service of the state" means to be – a member of – (i) any municipal council:

<sup>2</sup> Shareholder" means a person who owns shares in the company and is actively involved in the management of the company or business and exercises control over the company.

an employee of any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act

any provincial legislature; or

an official of any municipality or municipal entity;

an employee of Parliament or a provincial legislature.

(iii) the national Assembly or the national Council of provinces; a member of the board of directors of any municipal entity;

a member of the accounting authority of any national or provincial public entity; or

3.9	Have you been in the service of the state for the past twelve months?	YES / NO
	3.9.1 If yes, furnish particulars	
3.10	Do you have any relationship (family, friend, other) with persons in the service of the	
	may be involved with the evaluation and/or adjudication of a bid?	YES / NO
	3.10.1 If yes, furnish particulars	

3	11.1 If yes, furnish particulars		
Э.	iii.i ii yes, turiiisii particulais		
3.12	Are any of the company's stakeholders in service of the	s directors, trustees, managers state	, principal sharehold
3.1			
		ner, child, grandchild, dependent prother-in-law or sister-in-law of	
		hareholders or stakeholders in th	
			Y
3.1	.3.1 If yes, furnish particulars		
3.14		rs, trustees, managers, principle nterest in any other related comp contract?	
	of this company have any in not they are bidding for this	nterest in any other related comp contract?	oanies or business who
	of this company have any in not they are bidding for this	nterest in any other related comp	oanies or business who
3.14.	of this company have any in not they are bidding for this  .1 If yes, furnish particulars	nterest in any other related comp contract?	oanies or business who
3.14.	of this company have any in not they are bidding for this	nterest in any other related comp contract?	oanies or business who
3.14.	of this company have any in not they are bidding for this  .1 If yes, furnish particulars	nterest in any other related comp contract?	YES / NO  State Employee
3.14.	of this company have any in not they are bidding for this  .1 If yes, furnish particulars	nterest in any other related comp contract? / members / shareholders.	YES / NO
3.14.	of this company have any in not they are bidding for this  .1 If yes, furnish particulars	nterest in any other related comp contract? / members / shareholders.	YES / NO  State Employee
3.14.	of this company have any in not they are bidding for this  .1 If yes, furnish particulars	nterest in any other related comp contract? / members / shareholders.	YES / NO  State Employee
3.14.	of this company have any in not they are bidding for this  .1 If yes, furnish particulars	nterest in any other related comp contract? / members / shareholders.	YES / NO  State Employee
3.14.	of this company have any in not they are bidding for this  .1 If yes, furnish particulars	nterest in any other related comp contract? / members / shareholders.	YES / NO  State Employee
3.14.	of this company have any in not they are bidding for this  .1 If yes, furnish particulars	nterest in any other related comp contract? / members / shareholders.	YES / NO  State Employee

Full Name	Identity Number	State Employee Number
Signature	Date	
Capacity	Name of Bidde	er

# PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS, 2022 AND COUNCIL'S PREFERENTIAL PROCUREMENT POLICY

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
  - the 80/20 system for requirements with a Rand value from R30,000 up to R50,000,000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50,000,000 (all applicable taxes included).
- 1.2 The value of this tender is estimated not to exceed R50,000,000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable.
- 1.3 Points for this tender shall be awarded for:
  - (a) Price; and
  - (b) Specific Goals.

#### 1.4 The maximum points for this tender are allocated as follows:

The maximum points for this tender are allocated as follows:

DESCRIPTION	POINTS
PRICE	80
SPECIFIC GOALS: B-BBEE LEVEL OF CONTRIBUTION	10
SPECIFIC GOALS: LOCALITY	10
TOTAL POINTS FOR PRICE AND SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

#### 2. **DEFINITIONS**

- (a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

#### 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

#### 3.1. POINTS AWARDED FOR PRICE

#### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

80/20

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80\left(1-rac{Pt-P\,min}{P\,min}
ight)$$
 or  $Ps = 90\left(1-rac{Pt-P\,min}{P\,min}
ight)$  Where

90/10

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

#### 4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2), 5(2), 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purpose of this tender the tenderer will be allocated points based on the goals stated in tables 1(a) and 1(b) below as may be supported by proof/ documentation stated in the responsiveness and evaluation criteria:

Table 1a: Specific goals for B-BBEE level of contribution.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.

The allocated points for Broad-Based Black Economic Empowerment (B-BBEE) status level of contributor in terms of this tender	Maximum number of points allocated (80/20 system)	Number of points claimed (80/20 system)  (To be completed by the tenderer)
1	10	
2	9	
3	6	
4	5	
5	4	
6	3	
7	2	
8	1	
Non-compliant contributor	0	

Table 1b: Specific goals for locality

Note to bidders: The bidder must indicate how they claim points for each preference point system.

The allocated points for locality in terms of this bid	Maximum number of points allocated (80/20 system)	Number of points claimed (80/20 system)  (To be completed by the bidder)
Enterprises within the Drakenstein Municipal area	10	
Enterprises within the Cape Winelands Municipal area	5	
Enterprises within the Western Cape Province	2	
Enterprises outside the Western Cape Province	0	

#### **DECLARATION WITH REGARD TO COMPANY/FIRM**

4.2.	Name of company/firm
4.3.	Company registration number:
4.4.	TYPE OF COMPANY/ FIRM
	Partnership/Joint Venture / Consortium One-person business/sole propriety Close corporation Public Company Personal Liability Company (Pty) Limited Non-Profit Company State Owned Company
	[TICK APPLICABLE BOX]

- 4.5. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
  - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have
    - (a) disqualify the person from the tendering process;
    - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
    - (e) forward the matter for criminal prosecution, if deemed necessary.

WITNESSES	
1	SIGNATURE(S) OF BIDDER(S)
2	NAME AND SURNAME:
	DATE:
	ADDRESS

# **DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES**

- 1. This Municipal Bidding Document must form part of all bids invited.
- 2. It serves as a declaration to be used by municipalities and municipal entities in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3. The bid of any bidder may be rejected if that bidder, or any of its directors have:
  - a) abused the municipality's/municipal entity's supply chain management system or committed any improper conduct in relation to such system;
  - b) been convicted for fraud or corruption during the past five years;
  - c) willfully neglected, reneged on or failed to comply with any government, municipal or other public sector contract during the past five years; or
  - d) been listed in the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004).
- 4. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

ITEM	QUESTION	YES	NO
4.1	Is the bidder or any of its directors listed on the National Treasury's database as a company or person prohibited from doing business with the public sector? (Companies or persons who are listed on this database were informed in writing of this restriction by the National Treasury after the audi alteram partem rule was applied).	Yes	No
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? (To access this Register enter the National Treasury's website, <a href="https://www.treasury.gov.za">www.treasury.gov.za</a> , click on the icon "Register for Tender Defaulters" or submit your written request for a hard copy of the Register to facsimile number (012) 3265445).	Yes	No
4.2.1	If so, furnish particulars:		,

ITEM	QUESTION	YES	S NO		
4.3	4.3 Was the bidder or any of its directors convicted by a court of law (including a court of law outside the Republic of South Africa) for fraud or corruption during the past five years?				
4.3.1	If so, furnish particulars:				
4.4	Does the bidder or any of its directors owe any municipal rates and taxes or municipal charges to the municipality/municipal entity, or to any other municipality/municipal entity, that is in arrears for more than three months?	Yes	No		
4.4.1	If so, furnish particulars:				
4.5	Was any contract between the bidder and the municipality/ municipal entity or any other organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes	No		
4.5.1	If so, furnish particulars:				
	CERTIFICATION				
I, THE U	NDERSIGNED				
(FULL N	AME)	•			
CORREC	THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TO STATE OF THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY THE MUNICIPALITY SHOULD THIS DECLARATION PROVE TO BE FALSE.	_			
SIGNAT	URE DATE				
POSITIO	N NAME OF BIDDER				

#### **CERTIFICATE OF INDEPENDENT BID DETERMINATION**

- 1. This Municipal Bidding Document (MBD) must form part of all bids<sup>1</sup> invited.
- 2. Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3. Municipal Supply Regulation 38 (1) prescribes that a supply chain management policy must provide measures for the combating of abuse of the supply chain management system, and must enable the accounting officer, among others, to:
  - a. take all reasonable steps to prevent such abuse;
  - b. reject the bid of any bidder if that bidder or any of its directors has abused the supply chain management system of the municipality or municipal entity or has committed any improper conduct in relation to such system; and
  - c. cancel a contract awarded to a person if the person committed any corrupt or fraudulent act during
  - the bidding process or the execution of the contract.
- 4. This MBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5. In order to give effect to the above, the attached Certificate of Bid Determination (MBD 9) must be completed and submitted with the bid:-

<sup>&</sup>lt;sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>&</sup>lt;sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

#### CERTIFICATE OF INDEPENDENT BID DETERMINATION

i, the undersigned, in submitting the accompanying bid.	
(Bid Number and Description)	<del></del>
in response to the invitation for the bid made by <b>Drakenstein Mun</b> i	icipality
do hereby make the following statements that I certify to be true a	nd complete in every respect:
I certify, on behalf	
of:	that:
(Name of Bidder)	
1 I have read and Lunderstand the contents of this Certificate:	

- I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign, the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:-
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - provides the same goods and services as the bidder and/or is in the same (c) line of business as the bidder.
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation,

communication, agreement or arrangement with any competitor regarding:-

- (a) prices;
- (b) geographical area where product or service will be rendered (market allocation)
- (c) methods, factors or formulas used to calculate prices;
- (d) the intention or decision to submit or not to submit, a bid;
- (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
- (f) bidding with the intention not to win the bid.

<sup>&</sup>lt;sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

- 1. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 2. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No. 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No. 12 of 2004 or any other applicable legislation.

SIGNATURE	DATE
POSITION	NAME OF BIDDER

# **DECLARATION: CERTIFICATE FOR MUNICIPAL SERVICES AND PAYMENTS TO SERVICE PROVIDERS**

PART A: PROPERTY OWNED BY ENTERPRISE OR DIRECTORS			
Please complete the following if property is owned by the enterprise, the personal capacity, obtain the confirmation of the relevant municipality and which are not older than 60 days.			
Name of account holder:			
Account number:			
Account number:	•		
FOR MUNICIPAL USE ONLY			
I/we hereby certify that the municipal account details of our client as indicated above is correct.			
Name of municipal official (print name)			
Signature of municipal official	Official date stamp of municipality		
PART B: PROPERTY LEASED BY ENTERPRISE	OR DIRECTORS		
Please attach a sworn affidavit or a copy of your lease agreement if the proprietors or directors in their personal capacity, for which the aforem municipal rates and taxes.			
PART C: WHERE PROPERTY IS NOT OWNED OR LEASED BY	FNTERPRISE OR DIRECTORS		
Please attach a sworn affidavit from the proprietor or director of the ent			
not own or lease any property and that the aforementioned is not responsitaxes.	sible for payment of any municipal rates an		
tunes.			
I,, the unders			
furnished on this declaration form is correct and that I/we have municipal services towards a municipality or other service provide overdue for more than 90 days.			
Cignoture for and an habalf of the hidder	Doto		
Signature for and on behalf of the bidder	Date		

#### **RESPONSIVENESS AND EVALUATION CRITERIA**

#### 1. RESPONSIVENESS CRITERIA

No bid will be considered by Drakenstein Municipality unless it meets the following responsiveness criteria (for the bid to be considered responsive, the bid must meet the following requirements):

- a) Bidders must ensure that they are registered on the database of Drakenstein Municipality, if they wish to conduct business with the Drakenstein Municipality. If the bidder is not registered on the Drakenstein Municipality's supplier database prior to the award of the bid, the registration form can be obtained as follows:
  - i. Supply Chain Management Unit, Civic Centre, 2<sup>nd</sup> floor, Berg River Boulevard, Paarl; or
  - ii. Downloaded from our website at www.drakenstein.gov.za

Enquiries regarding the above can be directed to:

Contact persons	Tel no	Email address			
Kholeka Ncombo (021) 807-6247		supplychain@drakenstein.gov.za			

- 2. Drakenstein Municipality will reject a bid in terms of the following:
  - a) If any municipal rates and taxes or municipal service charges owed by the bidder or any of its directors to this of any other municipality or municipal entity, are in arrears for more than three months.
  - b) The name of the company of any of its director(s) names appear on the list of Tender Defaulters or restricted suppliers as published by National Treasury.
- 3. The following completed documents must be submitted or provided as part of the bid submission:
  - i) Bidders are required to submit their unique person identification number (pin) issued by SARS to enable the organ of state to view the taxpayer's profile and status.
  - ii) Copy of a valid B-BBEE Status Level Verification Certificate. Bidders who do not submit a B-BBEE Status Level Verification Certificate or are non-compliant contributors to B-BBEE do not qualify for preference points for B-BBEE, but will not be disqualified from the bidding process. A trust, consortium or joint venture must submit a consolidated B-BBEE Status Level Verification certificate for every separate bid.
  - iii) Copy of a billing account of your local municipality for the company or directors where applicable. Such account must not be older than 90 days.
  - iv) Completed and signed declaration of interest form (MBD 4).
- 4. Bidders must acquaint themselves fully on the General Conditions of contract of 2010 and special conditions of contract (if applicable). The General Conditions of Contract of 2010 is available on request from the official dealing with bidding procedures and documents as indicated in MBD 1.
- 5. No bids will be accepted unless the bid documentation as issued by the municipality is utilised.
- 6. No telephonic, faxed or e-mailed or late bids will be accepted.
- 7. The awarding of this bid is subject to the following:

- a) Relevant technical specifications as stated in this bid document;
- b) Attendance of compulsory site meetings, as may be applicable;
- c) Proper completion of this bid document and signing of declarations
- d) General conditions of contract of 2010 which is available on request from the official dealing with bidding procedures and documents as indicated in MBD 1.
- e) Any special conditions of contract as stipulated in this bid document.
- 8. Persons aggrieved by decisions or actions taken in the implementation of this supply chain management system, may lodge within 14 days of the decision or action, a written objection or complaint against the decision or action.

## 9. Inducements, rewards, gifts and favours to municipalities, officials and other role players

- a) No person who is a provider or prospective provider of goods or services, or a recipient or prospective recipient of goods disposed or to be disposed of may either directly or through a representation intermediary promise, offer or grant any inducement or reward to the Drakenstein Municipality for or in connection with the award of a contract;
- b) The accounting officer must promptly report any alleged contravention of subparagraph (1) to the National Treasury for considering whether the offending person, and any representative or intermediary through which such person is alleged to have acted, should be listed in the National Treasury's database of persons prohibited from doing business with the public sector.
- 10. The bid must be properly received in a sealed envelope. The outside of the envelope must clearly indicate the quotation number and title (refer to invitation to bid for further details regarding submission)
- 11. The bid must be deposited in the relevant quotation box as indicated in the invitation to bid (MBD1) on or before the closing date and time of the bid. **Telephonic, facsimile, electronic/emailed and late bids will not be accepted.**
- 12. Bids shall be declare invalid, and shall be endorsed and recorded as such in the bid opening record by the responsible official to open the bid, in the following instances:
  - a) If the bid is not sealed;
  - b) if the bid including the bid price amount, where applicable is not submitted on the official pricing schedule;
  - c) if the bid is not completed in non-erasable ink; or
  - d) if the name of the bidder is not stated, or is indecipherable
  - 13 A bid will not be invalidated if the amount in words and the amount in figures do not correspond, in which case the amount in words shall be read out at the bid opening and shall be deemed to be the bid amount.
  - 14. The official bid document must be fully completed in indelible ink. Where information requested does not apply to the bidder and the space is left blank, the bidder must provide written clarification.
  - 15. All requested relevant and/ or additional documentation such as compliance certificates, professional registration, artisan qualification, etc., must be attached behind the bid document.

- 16. Bidders must submit a certified statement signed by the bidder declaring that the bidder has no undisputed commitments for municipal services towards a municipality or other service provider in respect of which payment is overdue for more than 90 days.
- 17. The bidder must be in good standing to do business with the public sector in terms of Regulation 38 of the Municipal Supply Chain Management Regulations (Government Gazette 27636 of 60May 2005).
- 18. If the entity submitting a bid is a joint venture or consortium or partnership, each party to that formation must submit all the above information.
- 19. The bidder must adhere to the pricing instructions.
- 20. The Bidder's details must be provided.
- 21. The necessary document authorising the representative to sign and submit the bid on the bidder's behalf must be completed and signed.
- 22. The declaration of interest by the bidder must be completed and signed.
- 23. The bid must comply with all the minimum technical specifications.
- 24. The MBD 9 (certificate of bid determination) must be completed and signed.
- 25. Alternative offers may be submitted by the bidder. The municipality is under no obligation to accept alternative offers.

## 2. EVALUATION OF BIDS AND POINTS ALLOCATED FOR SPECIFIC GOALS

- a) All bids received shall be evaluated in terms of the Municipal Supply Chain Management Regulations, the Preferential Procurement Policy Framework Act no 5 of 2000, the Preferential Procurement Regulations of 2022 and Council's Preferential Procurement Policy.
- b) The municipality reserves the right to accept all, some, or none of the bids submitted either wholly or in part and it is not obligated to accept the lowest bid.
- c) Bids must be accompanied by the following documentation in order to claim points allocated for specific goals as indicated in MBD 6.1:

No	Specific goal	Proof to substantiate claim			
1	B-BBEE status level of contributor	Copy of B-BBBEE status level certificate issued by an authorised body or person, or a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice			
2	Locality	One of the following must be submitted:			
		<ul><li>(1) Municipal account in the name of the tenderer not older than 90 days; or</li><li>(2) Lease agreement where the bidder is the lessee; or</li></ul>			

	(3) A sworn	affidavit	in cases	where	the bid	lder i	s not a
	municipal	account	holder	nor a	lessee	to a	lease
	agreemen	t					

#### 3. ALTERNATIVE OFFERS

Alternative offers may be submitted by the bidder only if a main offer, strictly in accordance with all the requirements of the bid document, is also submitted. The municipality is under no obligation to consider alternative offers. The alternative tender offer is to be submitted with the main offer together with a schedule that compares the requirements of the bid documents with the alternative requirements.

#### 4. BID VALIDITY PERIODS

- a) A minimum bid validity period will apply to all bids and will be calculated from the bid closure date. Bids shall remain in force and binding for the minimum bid validity period as indicated in the invitation to bid and the bid documents, subject to any other applicable legislation and instructions from the National Treasury for specific types of procurement.
- b) Unless otherwise indicated in writing by the bidder, the validity of bids submitted will automatically extend beyond the minimum bid validity period as set out above and will remain valid for acceptance until the bid award process, including the consideration of any appeals, objections or complaints, has been concluded.
- c) Any bidder may at any time withdraw such bid in writing in which case such bid lapses and will not be further considered.

ART B: TECHNICAL SPECIFICATIONS AND PRICING SCHEDULE
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## **TECHNICAL SPECIFICATIONS**

The following minimum technical specifications are applicable and must be complied with:

# REQUEST TO APPOINT A SERVICE PROVIDER TO MARKET THE DRAKENSTEIN REGION AS A TOURIST DESTINATION ON EXISTING AND NEW DIGITAL MARKETING PLATFORMS

Drakenstein Municipality's Economic Development and Tourism Division requires the services of a service provider to market the Drakenstein region as a tourist destination on existing or new digital marketing platforms.

#### **SCOPE OF WORK**

- 1.1 Access to new (to be developed) or existing marketing platforms. This includes but is not limited to the following digital media platforms:
  - 1.1.1 Destination website/s; and
  - 1.1.2 Instagram, Facebook and You Tube accounts.
- 1.3 Monthly updates of all existing official digital marketing platforms.
  - 1.3.1 The updates must include listings of all tourism products, services and attractions.
  - 1.3.2 The updates must also include a link to the Municipality's official website.
  - 1.3.3 The Service provider must update relevant tourism information provided by the Municipality on request.

The Municipality will provide the service provider with the updated database of all the tourism related products, services and attractions.

- 1.4 Due Date
  - 1 May 2024

# Additional evaluation criteria: Functionality/Quality

The quality criteria and maximum score in respect of each of the criteria are as follows:

No.	Functionality Criteria	Maximum number of points (weight)
1.	Demonstrate expertise in the provision of official existing and new digital marketing platforms for local government entities for the past ten years. The prospective tenderer must provide proof of existing tourism digital marketing platforms that the tenderer has developed and maintains and manages.	60
2.	Demonstrate expertise in, and management of updating and maintaining official existing digital marketing platforms for local government entities for the past ten years. The prospective tenderer must provide proof of existing tourism digital marketing platforms that the tenderer has developed and maintains and manages.	30
3.	Organisation, logistics and support resources.	10
	TOTAL	100

<sup>\*</sup> Please choose the appropriate criteria that allows for the quality evaluation of the Terms of Reference

Criteria		Rating	Scoring	Evaluation Indicators
1.	Demonstrate expertise in the provision of official existing and new marketing platforms for local government entities for the past ten years. The prospective service provider must	Very Good	100	The entity submitting the quotation demonstrates that they have exceptional knowledge and shows exceptional expertise in the provision of official existing and new tourism marketing platforms. The entity submitting the quotation demonstrates that they have experience in having developed at least two official destination marketing sites in the past ten years.
		Good	60	The entity submitting the quotation demonstrates that they have good knowledge and shows good expertise in the provision of official existing and new tourism marketing platforms. The entity submitting the quotation demonstrates that they have experience in having developed at least one official destination marketing sites in the past ten years.
		Poor	20	The entity submitting the quotation demonstrates that they have poor

Criteria		Rating	Scoring	Evaluation Indicators
				knowledge and shows poor expertise in the provision of official existing and new tourism marketing platforms.
				The entity submitting the quotation demonstrates that they have limited experience in having developed at least one official destination marketing for at least sites in the past five years.
				The entity demonstrates that they have not taken on similar projects for at least one local government entity in the 5 years.
		Extremely poor	0	The entity submitting the quotation demonstrates that they have no knowledge and shows no expertise in printing of tourism maps and the management thereof. The entity demonstrates that they have not taken on any similar projects at all for a local government entity.
2.	Demonstrate expertise in, and management of, specifications for promotion material production into multiple creative forms.	Very Good	100	The entity submitting the quotation demonstrates that they have good knowledge and shows good expertise in the management of specifications for the promotional material of tourism projects and the management thereof. The entity demonstrates that they have taken on a similar project for at least one local government entity in the last 5 years
		Good	60	The entity submitting the quotation demonstrates that they have fair knowledge and shows good expertise in the management of specifications for the promotional material of tourism projects and the management thereof. The entity demonstrates that they have taken on a similar project for at least one local government entity in the last 3 years
		Poor	20	The entity submitting the quotation demonstrates that they have poor knowledge and shows good expertise in the management of specifications for the promotional material of tourism projects

Criteria		Rating	Scoring	Evaluation Indicators
				and the management thereof. The entity demonstrates that they have taken on a similar project for at least one local government entity in the last 2 years.
		Extremely poor	0	The entity submitting the quotation demonstrates that they have no knowledge and shows good expertise in the management of specifications for the promotional material of tourism projects and the management thereof. The entity demonstrates that they have not taken on any similar projects at all for a local government entity.
3.	Organisation, logistics and support resources.	Very Good	100	The entity submitting the quotation demonstrates that they have excellent organisational skills, logistics with exceptional support resources.
		Good	60	The entity submitting the quotation demonstrates that they have good organisational skills, logistics with good support resources.
		Poor	20	The entity submitting the quotation demonstrates that they have fair organisational skills, logistics with no support resources.
		Extremely poor	0	The entity submitting the quotation demonstrates that they have no organisational skills, logistics with no support resources.
		Extremely Poor	0	The entity submitting the quotation demonstrates that they have no knowledge and shows no expertise in demonstrating, and provision of similar products/material for local government entities for the past five years. The prospective tenderer must provide proof of tourism maps printed.

Quality shall be scored independently by not less than three evaluators in accordance with the following schedules:

• Evaluation Schedule: Functionality Question 1

Evaluation Schedule: Functionality Question 2

Evaluation Schedule: Functionality Question 3

All prospective service providers must provide samples of tourism maps that they have designed and produced in the past.

Only the scores of 0, 20, 60 or 100 will be allocated to each of the criteria based on the indicators contained in these schedules. The scores of the evaluators will then be averaged, weighted and then totaled to obtain the final score for quality.

BIDDERS HAVE TO OBTAIN A MINIMUM SCORE OF <u>80</u> FOR FUNCTIONALITY. IF NOT, THE BID WILL BE REGARDED AS NON-RESPONSIVE AND WILL NOT BE FURTHER EVALUATED IN TERMS OF THE 80/20 PREFERENCE POINTS SYSTEM.

information as stated above and that I/we will comply with all of the above.			
Name (print)	Signature		
Capacity Date			

In the event of any deviation from the minimum specifications, the bidder must attach details thereof to this bid document.

#### **MBD 3.1**

# PRICING SCHEDULE – FIRM PRICES (PURCHASES)

NOTE: ONLY FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED

Name of bidder	Quotation number: DCG0017833
Closing Time: 10:00	Closing Date: 27 MARCH 2024

#### OFFER TO BE VALID FOR 60 DAYS FROM THE CLOSING DATE OF BID.

ITEM	DESCRIPTION	QUANTITY	UNIT PRICE (NCL VAT)	TOTAL BID PRICE (INCL. VAT)
1	Request to appoint a service provider to market the Drakenstein region as a tourist destination on existing and new digital marketing platforms.	1		

Required by: Ch	eryl Phillips
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**Drakenstein Municipality** 

**PAARL** 

Delivery period:
Name of manufacturer:

## **VALUE ADDED TAX**

Where the value of an intended contract will exceed R1 000 000, 00 (R1 million) it is the bidder's responsibility to be registered with the South African Revenue Service (SARS) for VAT purposes in order to be able to issue tax invoices.

It is a requirement of this contract that the amount of value-added tax (VAT) must be shown clearly on each invoice.

The amended Value-Added Tax Act requires that a Tax Invoice for supplies in excess of R3 000 should, in addition to the other required information, also disclose the VAT registration number of the recipient, with effect from 1 March 2005.

The VAT registration number of the Drakenstein Municipality is **4500109717**.

# **CHECK LIST FOR COMPLETENESS OF BID DOCUMENT**

The bidder is required to complete the following checklist in order to ensure that the necessary documentation, as required, is attached to this bid document and that all declarations are signed by the bidder:

(\*Mark with "X" where applicable)

	ms to be checked	Yes	No	Comments
1.	Completed page containing the details of bidder			
2.	Valid tax clearance certificate or their unique identification number (PIN) issued by SARS- to enable the municipality to view the taxpayer's profile and tax status (MBD 1)			
3.	Completed the pricing schedule (MBD 3.1)			
4.	Completed and signed declaration of interest (MBD 4)			
5.	Completed and signed declaration in order to claim preference points (MBD 6.1) and attached a copy of B-BBEE certificate			
6.	Attached proof of locality as stated under Evaluation of bids and points allocated for specific goals in order to claim points			
7.	Completed and signed declaration of bidder's past supply chain management practices (MBD 8)			
8.	Completed and signed certificate of independent bid determination (MBD 9)			
9.	Completed and signed certificate for municipal services and payments to service providers and attached a copy of your municipal account which is not older than 90 days			
10	. Signed declaration for understanding and complying with technical specifications			
11	. Bidder to initial every page of this bid document			

# **CERTIFICATION**

I, THE UNDERSIGNED (FULL NAME)CERTIFY THAT T			
INFORMATION FURNISHED ON THIS CHECK LIST IS TRUE AND CORRECT.			
Name (print)	Signature		
Position	Date		